



SALES CONSULTANT

(Winnemucca, Nevada)

Job Description:

- Provide technical and product knowledge information to customers—serve as an agricultural equipment product expert.
- Drive product sales while also demonstrating company values and supporting company initiatives.
- Maintain awareness of competitors' products and specifications.
- Meet onsite with customers to develop meaningful relationships, drive sales, and provide customer support.
- Stay up to date in advances of manufacturer's products and sales methods through online- and instructor-led trainings.
- Maintain a clean and organized work space.
- Provide training to customers both one-on-one and to large audiences.

Qualifications:

- College degree preferred
- 3-5 years of experience in a related field
- Proficiency with Microsoft Office tools and web-based applications

Requirements:

- Proficiency with Microsoft Office tools and web-based applications is essential
- Ability to multitask in a fast-paced environment
- Exceptional interpersonal skills and attention to detail
- Excellent communication skills, both oral and written
- Customer-focused approach
- High degree of flexibility
- Demonstrated ability to work well in fast-paced team environment

Benefits:

- 401(k) with generous company match
- Dental and Health Insurance
- Paid Time Off

Schedule:

- Full-time, 8-hour shift
- Monday to Friday
- Overtime

Pay Frequency:

- Bi-weekly

Compensation:

- Competitive base salary plus commission

Closes:

- Open Until Filled

**Please email a resume, cover letter, and application to blaze@carterag.com, or send by mail to:
Carter Agri-Systems, PO Box 9, Lund, NV 89317.**